



BRINGING THE FUTURE OF TECHNOLOGY TO LIFE

Company Presentation
April 2024

The background of the slide is a close-up photograph of a person's hand wearing a blue nitrile glove, holding a large, square, brown microchip. The chip has a grid of fine lines on its surface. A large, stylized blue 'X' graphic is overlaid on the lower left portion of the image.

WE CREATE A BETTER FUTURE

by delivering high-tech facilities to enable our clients to provide innovative products and services that enhance the quality of modern life.

At a glance: Experts for high-tech facilities worldwide



Sales of

€7.1bn

(2023)

History of

100+

years

Client-centric
operation in

20+

countries

Around

9,740

employees (2023)

From consulting and design to managing built complete solutions



DEEP EXPERTISE ACROSS ALL ENGINEERING DISCIPLINES

FULL RANGE AND COMBINATION OF SERVICES OFFERED

ALL FORMS OF CONTRACT TYPES SERVICED (REIMBURSABLE, OPEN BOOK, LUMP SUM) TAILORED TO CUSTOMER REQUIREMENTS

People at Exyte



9,740

employees
(2023)

70+
nationalities

By 2027

15,000

employees worldwide

DIVERSITY

is what makes us
successful – and working
for Exyte so enriching

Culture of

**OWNERSHIP
COLLABORATION
BELONGING**

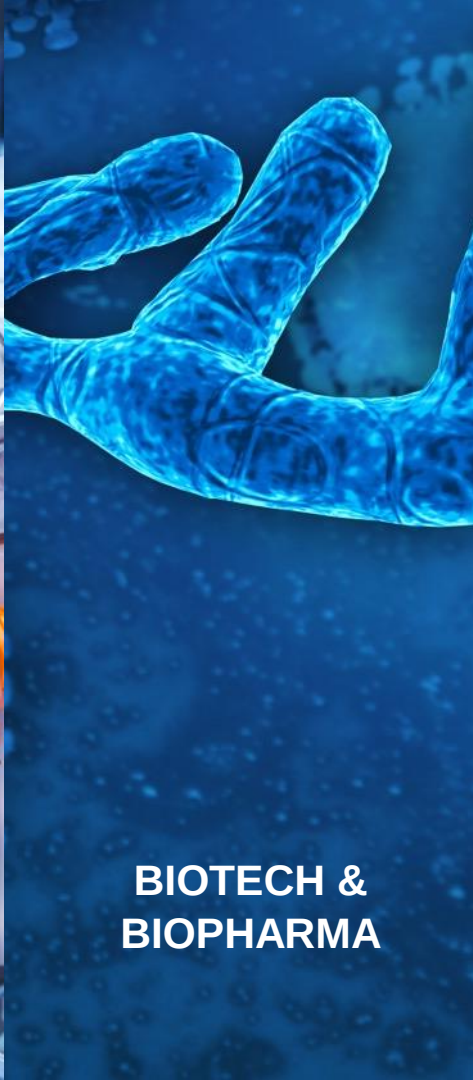
Growth driver: megatrends



**AUTOMATED
DRIVING / AI**



**ELECTRIC VEHICLES
/ ENERGY STORAGE**



**BIOTECH &
BIOPHARMA**



**CLOUD
COMPUTING /
BIG DATA**

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Future agenda “Next Level”



- To hit the €10.0 billion target by latest 2027 on our “Pathway to Ten”, we are following a dedicated future agenda for accelerated profitable growth.
- Our “Next Level” future agenda is the aspiration to continuously make Exyte an even better company and raise Exyte to the “Next Level” – in every aspect.
- “Next Level” aims at boosting profitable growth, enhancing operations, streamlining processes, and advancing our employee branding and talent management.

A large graphic on the right side of the slide featuring the words "next" and "level" in a white, lowercase, sans-serif font. A white diagonal line runs from the bottom of the "x" in "next" to the top of the "l" in "level", creating a stylized upward-pointing arrow that suggests growth and progression.

Safety is a full time job

IFW vision at Exyte

“Exyte is committed to the everyday health, safety, and wellbeing of all. Our ambition is to create a culture of caring, both inside and outside of the workplace, upholding the right of everyone to go home safe.”



Sustainability at Exyte

- Exyte offers technical solutions to overcome environmental challenges and improve the environmental footprint.
- Focal areas of work are energy-efficiency, decarbonization of facilities and wastewater treatment.
- Consideration of sustainability measures during design and planning phase.
- Avoidance or substitution of carbon-intensive building materials.



Innovation at Exyte: ExyCell®



- The patented ExyCell® technology was developed by Exyte as an end-to-end, integrated facility solution with standardized and modularized elements.
- Infinitely configurable biomanufacturing environments that provide all the benefits of standardization without sacrificing customization.
- ExyCell's® pre-configured and pre-fabricated modules reduce the design and construction effort, thereby shortening time to market for new drugs and vaccines.
- The standardized approach reduces risk and ensures cost certainty.



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HIGH-TECH FACILITIES

Advanced Technology Facilities (ATF)



SEMICONDUCTORS
FLAT PANEL DISPLAYS
PHOTOVOLTAICS
BATTERIES

Business description

- Global market leader for semiconductor wafer fabs and advanced R&D facilities
- Leading critical sub-system supplier for ultra clean manufacturing equipment
- Advanced Lithography (AL) / Extreme Ultraviolet (EUV) fab integration capabilities, including tool install, for leading-edge fabs
- Multiple awards for EHS, quality and execution



Advanced Technology Facilities (ATF)



Selected clients



A blue geometric graphic consisting of two overlapping 'X' shapes, one in a lighter shade of blue and one in a darker shade, positioned to the left of the industry list.

PHARMACEUTICALS & BIOTECHNOLOGY
FOOD & NUTRITION
CONSUMER CARE
SPECIALTY CHEMICALS

Business description

- Consulting design, construction, CQV, documentation for complex processing plants
- 20+ years of experience in life sciences and specialty chemicals incl. GMP requirements
- Deep experience in modular design & construction
- Strong and deep process engineering capabilities

Biopharma & Life Sciences (BLS)



Selected clients

CSL Behring
Biotherapies for Life™



Bayer AG



AVON
the company for women



MERCK



LANXESS
Enabling Chemistry

Nestlé



CHR HANSEN

Beiersdorf

Baxter

Data Centers (DTC)



CLOUD COMPUTING
CO-LOCATION
HIGH PERFORMANCE COMPUTING
ENTERPRISE

Business description

- Global key clients include major cloud providers
- Global program delivery across regions conceptualizing, designing and building energy efficient data centers globally
- Integrated project delivery, virtual design and construction, computational fluid dynamics simulations, modular data centers



Data Centers (DTC)

Selected clients

Major cloud providers (confidential)

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The Exyte logo, featuring the word "exyte" in a blue sans-serif font. The "x" is stylized with a blue and white geometric pattern.

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A photograph of two Exyte workers, a man and a woman, wearing high-visibility yellow jackets and hard hats. They are looking at a tablet together on a construction site. The woman is wearing a white hard hat and glasses, while the man is wearing a red hard hat. The background shows a construction site with concrete walls and a dirt ground. A large blue and white geometric graphic is overlaid on the left side of the image.

FULL SPECTRUM OF SERVICES

Full spectrum of services



From consulting and design to managing built complete solutions

CONSULTING & PLANNING

- Site master planning
- Feasibility studies
- Concept design & project programming
- Factory simulations & factory audits
- Sustainability analyses
- Process technology & equipment evaluation

ENGINEERING & DESIGN

- Basic & detailed engineering
- Integrated approach
- Design reviews
- Value engineering & cost optimization
- Package development for tendering & execution

PROJECT & CONSTRUCTION MANAGEMENT

- Permitting, licensing & environmental compliance
- SHEQ
- Planning & scheduling
- Commercial management
- Design management
- Quality assurance (QA) & quality control (QC)

EQUIPMENT & SERVICES

- Self-performance: Fit-outs; installation of electrical & mechanical systems as well as process piping; tool install & hook-up
- Cleanroom products
- Air handling units
- Filter fan units
- High-performance ventilation ductwork

COMMISSIONING, QUALIFICATION & VALIDATION

- Commissioning & start-up
- Qualification & validation
- As-built documentation
- Optimization, upgrades & retrofits



DEEP EXPERTISE ACROSS ALL ENGINEERING DISCIPLINES.

FULL RANGE AND COMBINATION OF SERVICES OFFERED.

ALL FORMS OF CONTRACT TYPES SERVICED (REIMBURSABLE, OPEN BOOK, LUMP SUM) TAILORED TO CUSTOMER REQUIREMENTS.

Leader in cleanroom products & controlled environments



Extensive engineering expertise in ultra clean air and ultra pure atmospheres ensures that today's and tomorrow's manufacturing processes are safe, clean, productive, cost effective, and environmentally friendly.

HIGH-END TECHNOLOGIES

OUR CAPABILITIES

AIR TEMPERATURE	±0,1K	±0,005K	±0,001K
MAGNETIC FIELDS	500nT	100nT	10nT
FLUID MEDIA	±0,05K	±0,001K	±0,0005K
NOISE INSULATION	<30dB	<35dB	<50dB
HUMIDITY	±5%r.H.	±1%r.H.	±0,1%r.H.
AMC (ACIDS, BASES, DOPANTS)	2ppb	0,5ppb	0,1ppb
VOC (CONDESABLES)	20,0ng	5,0ng	1,0ng

Leader in cleanroom products & controlled Environments



**CLEANROOM
PRODUCTS**



**CONTROLLED
ENVIRONMENTS**



**CRITICAL
SUBSYSTEMS**



**APPROVAL
DOCUMENTATION**



**INSTALLATION &
CQV SERVICES**

GLOBAL PROJECT EXECUTION

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Global project execution



Semiconductor
fab
USA



Pharma lab
IRELAND



Data center
DENMARK



Biotech R&D
campus
CHINA



Display fab
TAIWAN

Pharma facility
USA



Semiconductor fab
GERMANY



Pharma facility
SWITZERLAND



Semiconductor fab
SINGAPORE



German engineering heritage exceeding 100+ years

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M+W Group is a leading supplier of HVAC systems, a pioneer in cleanroom technology and an equipment supplier for the semiconductor, pharma, R&D and energy industries.

1960s



M+W's semiconductor facility in Taiwan marks a milestone for Advanced Technology Facilities as its first large project in Asia.
► **1987:** 75-year anniversary with sales of €75m

1980s



Set up of new segments, such as Pharmaceutical & Health, photovoltaics, Science & Research and Data Centers.
► **2001:** Acquisition of Lang und Peitler (automation business)
► **2008:** M+W acquired by Stumpf Group

2000s



In 2018, core activities of M+W Group have been carved-out and rebranded as 'Exyte'. The new brand name reflects our forward-thinking strategy and emphasizes the future ahead of us.

2018

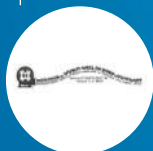


Exyte exceeds all expectations. Incoming orders, sales and earnings reach record levels. Blue chip companies around the world trust us with their most important investments.

TODAY

1912

Karl Meissner and Paul Wurst ("M+W") founded the Company in Stuttgart, Germany, filing their first patent for a wood chip extractor.



1970s

We supplied all airflow equipment for the largest nuclear power station of its time in Germany.



1990s

We were named the lead contractor for various semiconductor projects in "Silicon Saxony" in Germany.
► **1994:** M+W becomes part of Jenoptik AG, Jena, Germany
► **1998:** Merger with Zander Klimatechnik to form M+W Zander



2010s

Global expansion and major EPC contracts worldwide, such as biotechnology and pharmaceutical projects in Europe and large semiconductor and flat panel projects in Asia and the United States.
► **2010:** Facility Management Zander sold
► **2012:** M+W Group celebrates the 100-year anniversary

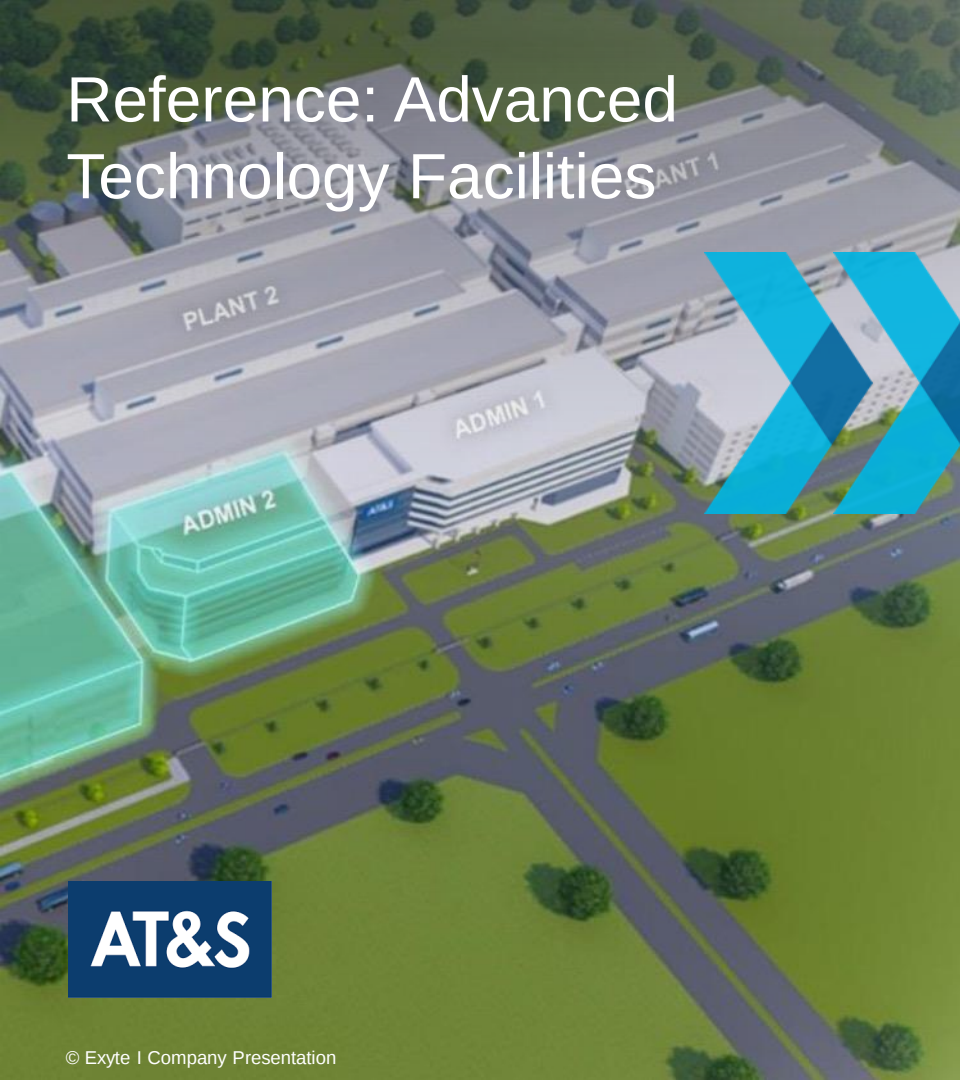


2022

Exyte heralds the next phase in the success story. On the "Pathway to Ten" we want to achieve sales of 10 billion euros by 2027. To this end, the "Next Level" future agenda is being initiated.



Reference: Advanced Technology Facilities



AT&S

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AT&S (AUSTRIA TECHNOLOGIE & SYSTEMTECHNIK)

PROJECT

- IC Substrates manufacturing facility for ABF Substrates for high-performance processors and high-end computer & server application (land area of approximately 60 acres)
- Location: Kulim Hi-Tech Park, Malaysia

SCOPE

- EPCM & GC contractor (design & build)

SCHEDULE

- 2021 – ongoing

Reference: Advanced Technology Facilities

CONFIDENTIAL CLIENT

PROJECT

- Li-ion battery plant
- Location: Arnstadt, Germany

SCOPE

- EPC (design + build)

SCHEDULE

- 2020 – ongoing



Reference: Exyte Technology

IMEC

PROJECT

- Semiconductor laboratory
- Location: Leuven, Belgium
- Raised floor system, UFR ceiling grid system, lighting fixtures, fan filter units, air handling units
- Control and monitoring system

SCOPE

- Contractor (design & build)

SCHEDULE

- 2015 – 2016



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imec

STRONG FINANCIAL PERFORMANCE

Successful year 2023



ORDER INTAKE

 €7.2bn

NET PROFIT

 €390m

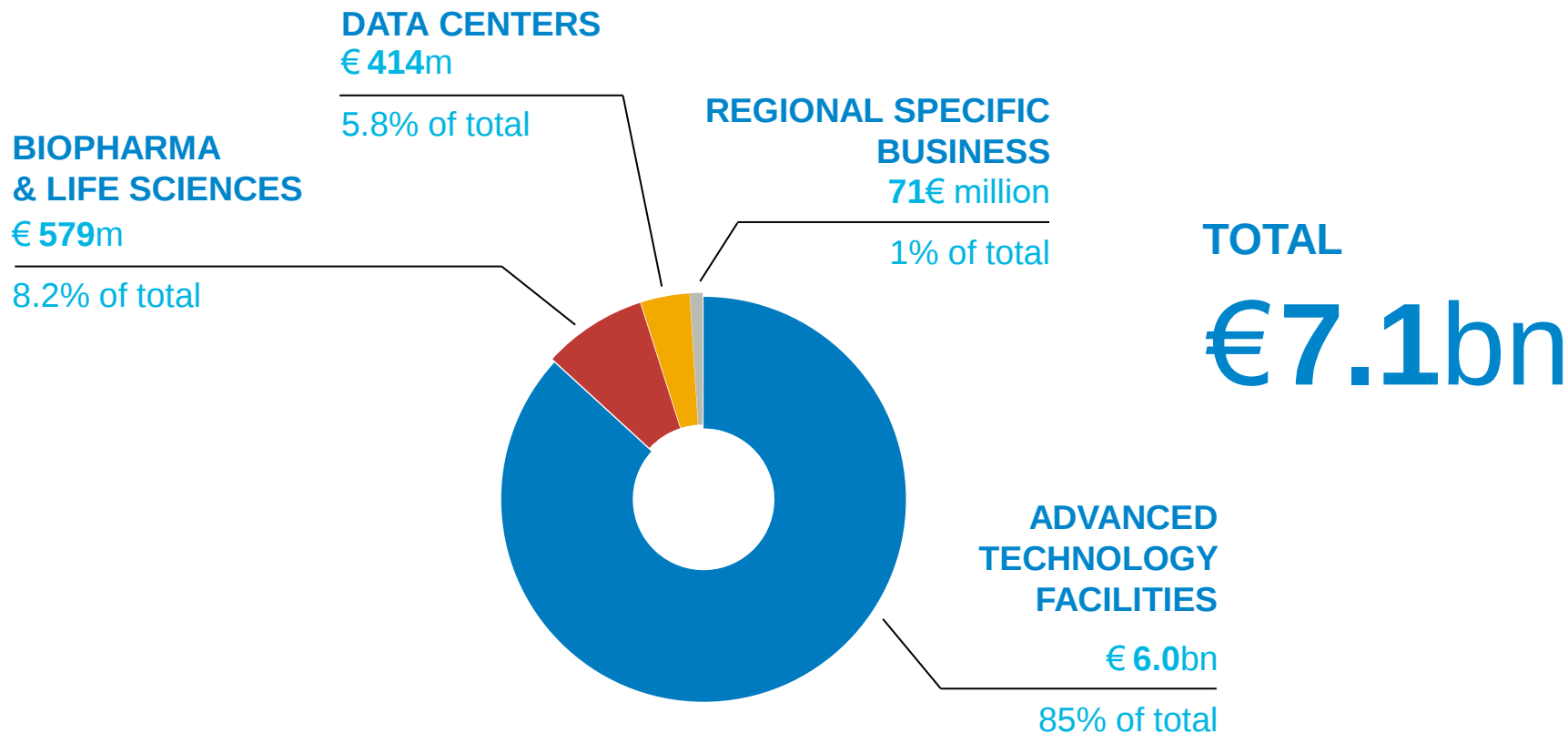
SALES

 €7.1bn

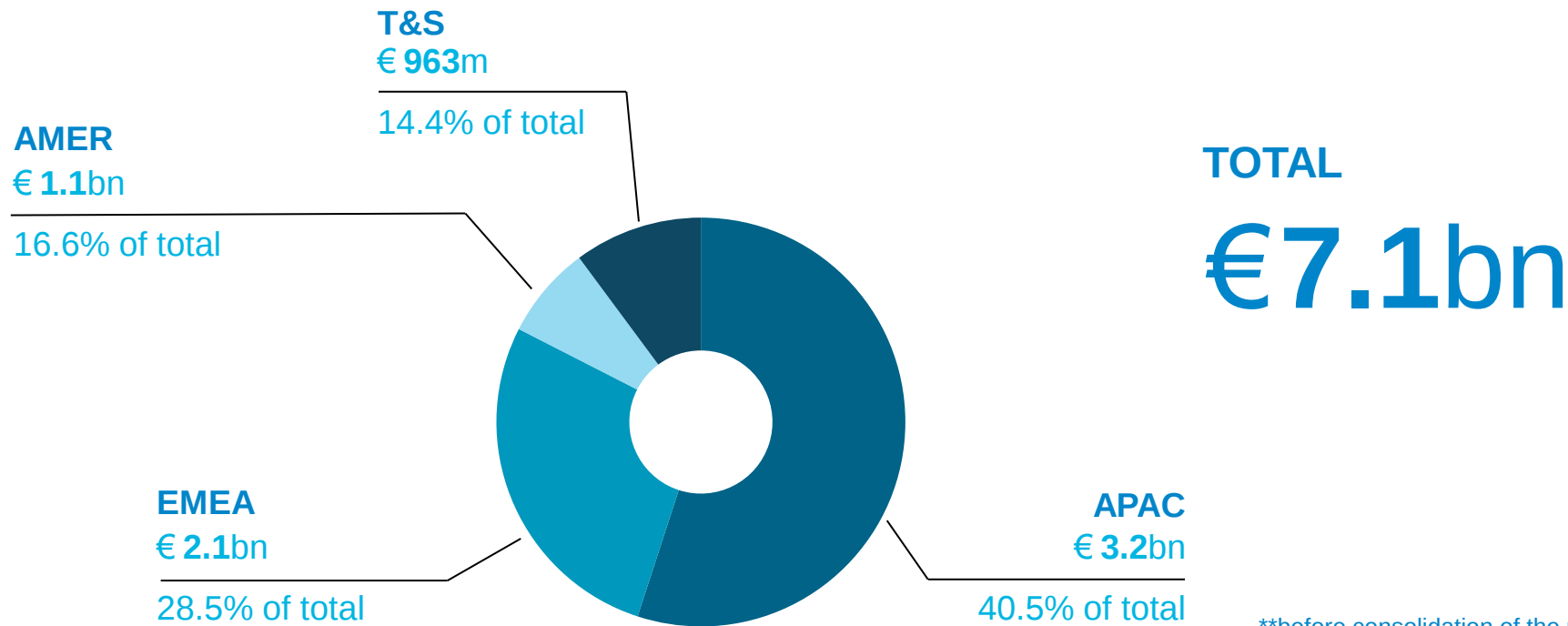
ADJUSTED EBIT

 €435m

Sales by business segment 2023



Sales by region 2023**



**before consolidation of the regions

Pathway to Ten: growth ambition



Sales of

€10bn

by latest 2027



Based on expected favorable market prospects, we are pursuing an ambitious growth objective: Exyte is on its “Pathway to Ten” and is expected to reach a sales level of €10.0 billion by 2027.

„Pathway to Ten”: Reaching the Next Level



Future Agenda: "Next Level"





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**WORKING
WITH EXYTE**

Benefits of working with Exyte



CLIENT NEEDS

TECHNICAL EXPERTISE

SPEED & SCHEDULE

COST TARGET

EXYTE'S VALUE PROPOSITION

- Unmatched process know-how
- Leading in-house expertise
- Highly skilled and experienced field execution
- Expertise in cutting edge manufacturing technology
- Strong understanding of related regulatory requirements

- Vertically integrated design, build and install solutions
- Contract flexibility allows for seamless execution
- Long-term relationships with clients result in deep understanding of their needs
- Agile and dynamic approach creating innovative solutions

- Market leader with robust market data, cost information and subcontractor intelligence
- Project costs are competitive and within clients' targets
- Ability to ring-fence costs once scope is established
- Repeatable business processes deliver predictable results

EXYTE'S FOUNDATION

A century of
experience

Financial
strength

Global
reach

Committed
to safety

Collaboration
& networking

Proven track
record

GMP
compliance

Awards &
recognitions

Full scope
of services

Our Values at Exyte



SAFETY

We live safety first. We are committed to an incident-free workplace where everyone goes home safe. We extend our safety advocacy beyond company walls. We put people and their wellbeing at the heart of everything we do.



COLLABORATION

We collaborate as one team. We cultivate an open and transparent environment based on mutual respect. We celebrate inclusion and diversity. We connect expertise by building solution-driven teams and appreciate both individual and team contributions. We communicate effectively.



FUTURE FOCUS

We shape the future. We actively drive the trends and innovations that will shape tomorrow's world. We continuously learn and improve to meet the future needs. We embrace new ideas and creativity. We act sustainably to build a better future for generations to come.



INTEGRITY

We act with integrity at all times. We are trustworthy and reliable – always endeavoring to do the right thing. We build relationships with our clients, business partners, and colleagues on a foundation of honesty and transparency. We comply with our code of conduct, policies, and all applicable laws and regulations.



EXCELLENCE

We commit to excellence. We take pride in our industry-leading competence and expertise. We encourage and enable our people to achieve their full potential. We adhere to high quality standards. We translate our excellence into project execution in an efficient, pragmatic and timely way. We focus on sustainable growth and profitability.



DEDICATION

We are dedicated. We carry responsibility and accountability in our everyday work. We actively take ownership of our actions. We strive to overcome all hurdles to keep our commitments. We go the extra mile to achieve successful results. We bring inspiration and dedication to everything we do.

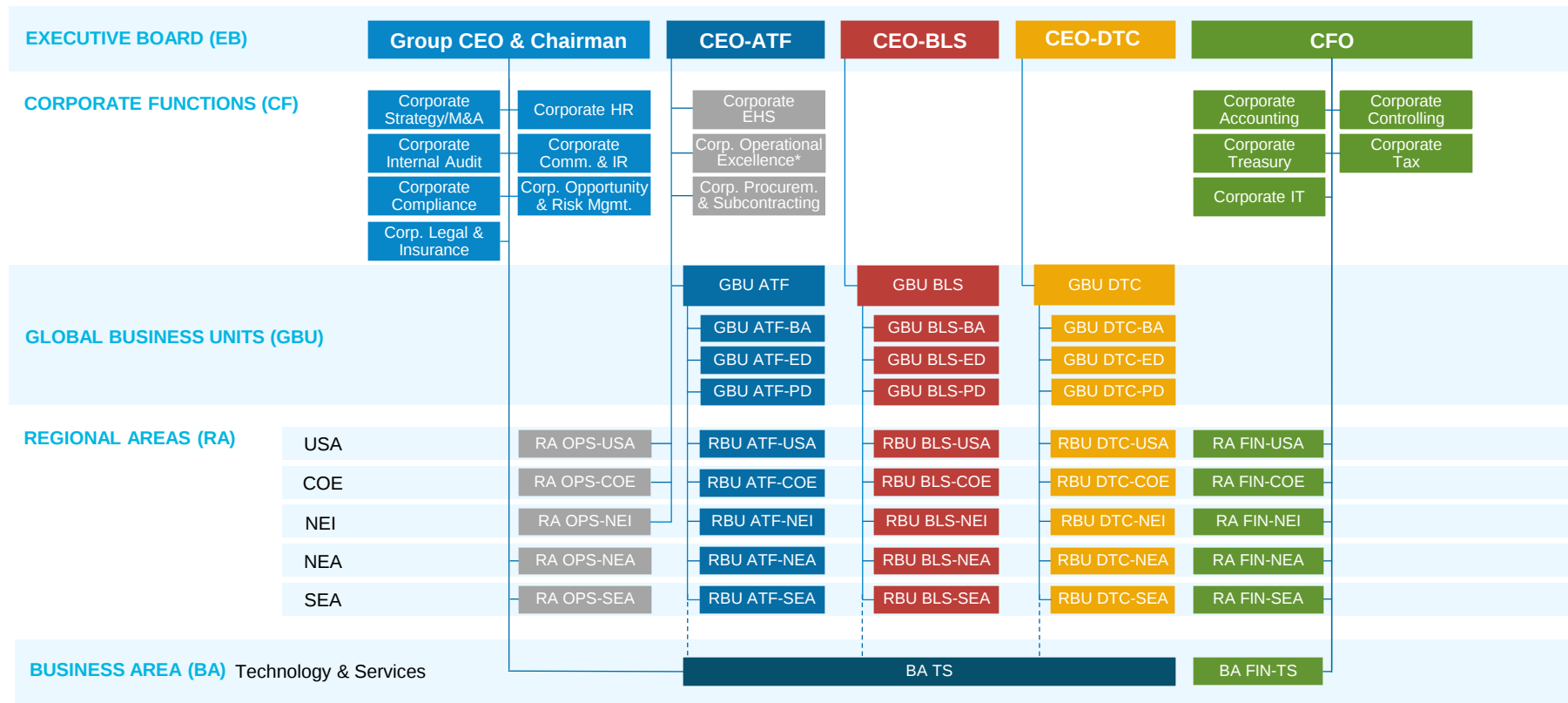


SUSTAINABILITY

We drive sustainability as our commitment to preserve the basis of life. In our understanding, sustainability comprises of Environmental, Social and Governance. We advocate sustainable solutions for our clients and all other business partners. And we consider fostering sustainability to be crucial for our own business success.

Organizational setup

Effective and efficient management structure



Executive team



EXECUTIVE BOARD



Dr. Wolfgang Büchele
Chief Executive Officer



Elena Bashkeeva
Chief Financial Officer



Mark Garvey
Chief Executive Officer
Advanced Technology Facilities

GLOBAL BUSINESS UNITS (GBU) / GLOBAL BUSINESS MANAGEMENT (GBM)



Mark Garvey
Advanced
Technology Facilities
President GBU



Herbert Blaschitz
Advanced
Technology Facilities
Executive VP, GBM



Ronan Donohue
Biopharma & Life
Sciences
President GBU



Damian Farr
Data Centers
President GBU

SPOKESPERSONS REGIONAL AND BUSINESS AREAS



Gilles Caussade
America



Jesse Griffin
Continental Europe
and Northern
Europe & Israel



Siok Peng Tan
Northeast Asia and
Southeast Asia



Dr. Michael Löffelmann
Technology &
Services